

Rental Details

per month:

Violin, 1/2-4/4 size

\$25 High Strung Rental
\$35 Premium Rental

Viola, ≤14"

\$30 High Strung Rental
\$40 Premium Rental

Viola, 15" - 16"

\$35 High Strung Rental
\$45 Premium Rental

Cello, all sizes

\$50 High Strung Rental
\$60 Premium

All Rentals include instrument, case, bow, rosin, finger markers, cleaning cloth, and case ID tag.

♪ **High Strung Rental** instruments are set-up in our shop by our luthiers, and are guaranteed to meet and exceed your teacher's requirements.

High Strung Rentals include D'Addario Prelude Strings and Glasser Fiberglass or Carboni student carbon fiber bows.

♪ **Premium Rental** instruments are an upgrade from the *High Strung Rental*. Premiums are fine sounding and playing, and are superior to most rentals available in the market place.

Premium Violin Rentals include either Thomastik Dominant Strings, Thomastik Vision Strings, or D'Addario Zyex Strings, as well as upgraded Kaplan Artcraft Rosin, and a Core Academy carbon fiber bow.

Premium Viola and Cello Rentals include D'Addario Helicore strings, upgraded Kaplan Artcraft Dark Rosin, and a Core Academy carbon fiber bow.

♪ **Perfection Pegs:** We have a limited number of instruments with Perfection Pegs, geared tuners that allow for easier and quicker tuning of the instruments. Less tuning time means more teaching time in the classroom.

♪ **Minimum Rental Period** is 3 months, and then month-to-month after that.

♪ **Security Deposit** is required on all *High Strung Rentals*. Bank-issued Credit Card (not debit card) is required for *Premium Rentals*.

AS YOUR STUDENT GETS BETTER, THEY WILL NEED A BETTER INSTRUMENT. "BETTER SOUNDING" IS OBVIOUS. BUT "EASIER TO PLAY" IS JUST AS IMPORTANT WHEN YOUR STUDENT ENCOUNTERS MORE TECHNICALLY CHALLENGING MUSIC.

♪ **Purchase Credit** is all the rent you've paid on time and can be used for up to half the price of any new instrument in the same family as the one you have been renting.

♪ **Late Paid Rent** does not qualify for purchase credit.

♪ **Damage Liability/Maintenance Plan** is available for \$5 per month (\$10 per month for cellos) and acts like insurance to protect you in the event of accidental damage to the instrument.

Purchase Prices

We guarantee 50% of what you paid for your instrument as a trade-in allowance when your student is ready to move up to a better instrument. (Within 24 months of initial purchase; you must have taken good care of the instrument.)

Depending on how long your student plays, the quality of instrument your child needs will vary.

Beginning Student, first 1-2 years

NOT to be confused with the \$99 Internet Specials*, a beginning student violin should have working pegs, an ebony fingerboard, good quality strings, and a

neck at the proper angle to the body of the instrument. \$395-\$595, plus case & bow

Intermediate Student, 2-4 years

These students have demonstrated commitment to the instrument and plan to continue playing into high school. Tone gets richer in this price range, and the instruments gets easier to play. \$495-\$995,

Advancing Student, 3-5+ years

These students generally study privately and are playing challenging music. Instrument tone gets fuller, more powerful, playability increases dramatically, and appearance is gorgeous. \$995-\$3900

***Ask your teacher about the problem with cheap Internet or Discount-store instruments.**

Our Mission is to make playing an instrument affordable for everyone, and to encourage music making in the Durham community.

RENTING VS. BUYING

Benefits of Renting:

- ♪ Your child will be playing on a far better instrument than you would probably allow yourself to buy for a first instrument.
- ♪ Renting makes playing an instrument affordable, starting at \$25 a month.
- ♪ All the rent you pay on-time accumulates as a credit you can use towards purchasing an instrument down the road.*

Benefits of Buying:

- ♪ Makes a lot of sense if you plan on several of your children playing the instrument over several years.
- ♪ Is a great option when your child measures for a full-size instrument, and you are ready to purchase an instrument that will encourage and support their advancing skills.
- ♪ All High Strung bowed instruments qualify for a minimum 50% trade-in allowance within 24 months of purchase.*

*see inside for further details.

STORE HOURS:

Monday-Wednesday, Noon-6 p.m.
Thursday-Saturday, 10-6 p.m.

Phone: (919) 286-3801
Fax: (919) 286-7517
www.highstrungdurham.com

High Strung

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Renting or Buying:
Which one fits your family?

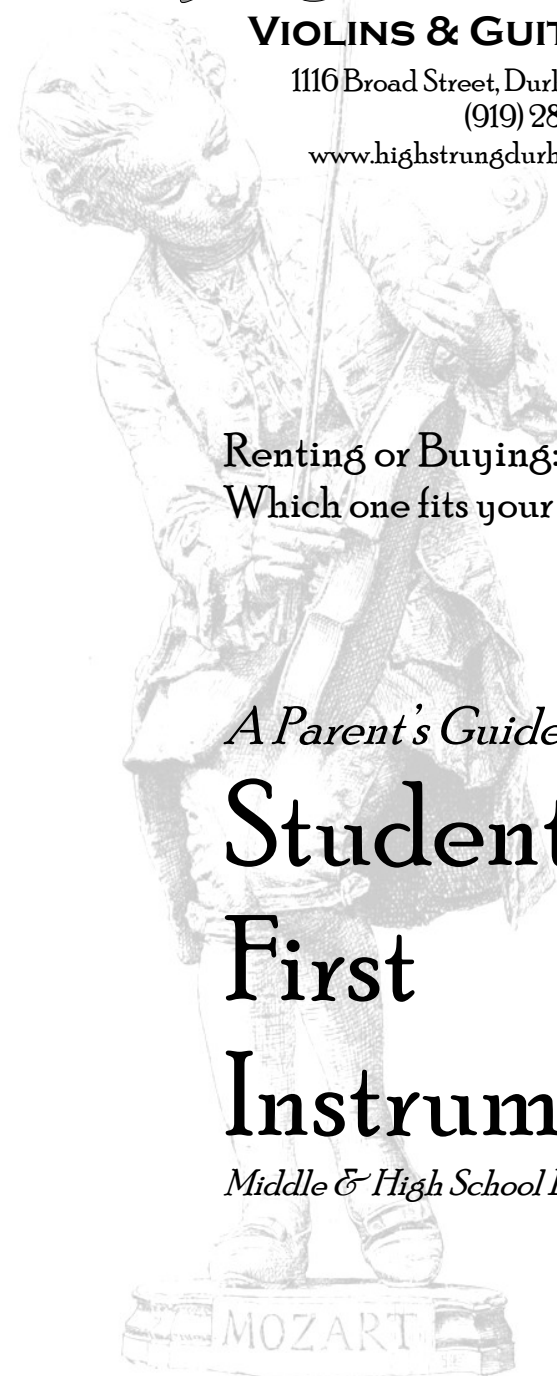
A Parent's Guide to the

Student's

First

Instrument

Middle & High School Edition



MOZART